

# RATINGS DIRECT®

July 19, 2009

## BNP Paribas (China) Ltd.

#### **Primary Credit Analyst:**

Terry Sham, CFA, Hong Kong (852) 2533-3590; terry\_sham@standardandpoors.com

#### **Secondary Credit Analyst:**

Ryan Tsang, CFA, Hong Kong (852) 2533-3532; ryan\_tsang@standardandpoors.com

## **Table Of Contents**

**Major Rating Factors** 

Rationale

Outlook

## BNP Paribas (China) Ltd.

## **Major Rating Factors**

#### Strengths:

- Core member of BNP Paribas
- · Good asset quality
- Solid capitalization

#### Weaknesses:

- Heavy reliance on non-core deposit funding
- Concentration in the competitive and volatile wholesale banking business

### **Counterparty Credit Rating**

A+/Stable/A-1

### Rationale

The ratings on BNP Paribas (China) Ltd. reflect the bank's status as a core subsidiary of BNP Paribas (BNP; AA/Negative/A-1+). On a stand-alone basis, the ratings reflect BNP (China)'s good asset quality and solid capitalization. These strengths are underpinned by the benefits the bank receives from its parent in terms of senior personnel, risk management, and a strong franchise in corporate and investment banking. These strengths are balanced by the bank's heavy reliance on non-core deposit funding and concentration in the highly competitive and volatile wholesale banking business. The ratings on BNP (China) are constrained by the banking industry country risks related to the Chinese operating environment, denoted by the sovereign rating on China (A+/Stable/A-1+).

Standard & Poor's regards BNP (China) as a core subsidiary of BNP. BNP (China) plays a pivotal role in implementing BNP's strategy in China, one of the parent's ambitious long-term growth targets.

BNP (China)'s overall asset quality is good, with most of its assets in highly rated central government or financial institutions. The bank focuses on top-tier large corporate entities in its lending business. Assuming the bank adheres to its existing business model, asset quality should remain good.

BNP (China) has a sound capital ratio, following a new capital injection by its parent in 2008. Capitalization may moderate over the next two to three years as the bank expands its balance sheet, with the effect being partly offset by its profit generation.

The bank relies heavily on non-core deposit funding. Similar to other local subsidiaries of foreign banks, meeting the local regulatory loan-to-deposit ratio requirement will remain a challenge for BNP (China). Given the bank's strong corporate client base, Standard & Poor's expects BNP (China) to continue to improve its funding and liquidity profile, though possibly at the expense of higher funding cost.

The bank's profitability was satisfactory in 2008, which is mainly attributable to strong trading income in the first half, generated from client-driven business and some proprietary trading. Trading income by its nature tends to be volatile, and customer demand on cash management and derivative products offered by the bank fluctuates with economic cycles. However, Standard & Poor's expects BNP (China) to maintain its satisfactory profitability, given BNP's expertise in treasury markets and track record in risk management.

## Outlook

The stable outlook on BNP (China) primarily reflects the stable outlook on the sovereign rating on China. The ratings on BNP (China) could be raised if the sovereign rating is raised, thereby allowing the ratings on BNP (China) and BNP to converge. Similarly, the rating on BNP (China) could be lowered commensurate with a similar rating action on China. The ratings on BNP (China) could also be negatively affected if the bank is no longer regarded as a core subsidiary to BNP because of diminished commitment from the parent to operations in China. Standard & Poor's currently considers this unlikely.

Ratings Detail (As Of July 19, 2009)*	
BNP Paribas (China) Ltd.	
Counterparty Credit Rating	A+/Stable/A-1
Certificate Of Deposit	A+/A-1
Counterparty Credit Ratings History	
16-Sep-2008	A+/Stable/A-1
Sovereign Rating	
China (People's Republic of)	A+/Stable/A-1+
Related Entities	
BNP Paribas	
Issuer Credit Rating	AA/Negative/A-1+
Certificate Of Deposit	
Local Currency	NR/NR
Commercial Paper	
Foreign Currency	A-1+
CaVal (Mexico) National Scale Rating	mxA-1+
CaVal (Mexico) National Scale Rating	mxA-1+
Canadian National Scale Commercial Paper Rating	A-1(HIGH)
Junior Subordinated (20 Issues)	A
Senior Unsecured (154 Issues)	AA
Senior Unsecured (1 Issue)	AAA
CaVal (Mexico) National Scale Rating (3 Issues)	mxAAA
Short-Term Debt (2 Issues)	A-1+
Subordinated (34 Issues)	AA-

<sup>\*</sup>Unless otherwise noted, all ratings in this report are global scale ratings. Standard & Poor's credit ratings on the global scale are comparable across countries. Standard & Poor's credit ratings on a national scale are relative to obligors or obligations within that specific country.

Copyright © 2009, Standard & Poors, a division of The McGraw-Hill Companies, Inc. (S&P). S&P and/or its third party licensors have exclusive proprietary rights in the data or information provided herein. This data/information may only be used internally for business purposes and shall not be used for any unlawful or unauthorized purposes. Dissemination, distribution or reproduction of this data/information in any form is strictly prohibited except with the prior written permission of S&P. Because of the possibility of human or mechanical error by S&P, its affiliates or its third party licensors, S&P, its affiliates and its third party licensors do not guarantee the accuracy, adequacy, completeness or availability of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. S&P GIVES NO EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE. In no event shall S&P, its affiliates and its third party licensors be liable for any direct, indirect, special or consequential damages in connection with subscribers or others use of the data/information contained herein. Access to the data or information contained herein is subject to termination in the event any agreement with a third-party of information or software is terminated.

Analytic services provided by Standard & Poor's Ratings Services (Ratings Services) are the result of separate activities designed to preserve the independence and objectivity of ratings opinions. The credit ratings and observations contained herein are solely statements of opinion and not statements of fact or recommendations to purchase, hold, or sell any securities or make any other investment decisions. Accordingly, any user of the information contained herein should not rely on any credit rating or other opinion contained herein in making any investment decision. Ratings are based on information received by Ratings Services. Other divisions of Standard & Poor's may have information that is not available to Ratings Services. Standard & Poor's has established policies and procedures to maintain the confidentiality of non-public information received during the ratings process.

Ratings Services receives compensation for its ratings. Such compensation is normally paid either by the issuers of such securities or third parties participating in marketing the securities. While Standard & Poor's reserves the right to disseminate the rating, it receives no payment for doing so, except for subscriptions to its publications. Additional information about our ratings fees is available at www.standardandpoors.com/usratingsfees.

Any Passwords/user IDs issued by S&P to users are single user-dedicated and may ONLY be used by the individual to whom they have been assigned. No sharing of passwords/user IDs and no simultaneous access via the same password/user ID is permitted. To reprint, translate, or use the data or information other than as provided herein, contact Client Services, 55 Water Street, New York, NY 10041; (1)212.438.7280 or by e-mail to: research\_request@standardandpoors.com.

Copyright © 1994-2009 Standard & Poors, a division of The McGraw-Hill Companies. All Rights Reserved.

The **McGraw**·Hill Companies